# HUBERT BROMMA



Hubert Bromma is founder and CEO of The Entrust Group. Entrust, based in Oakland, CA, specializes in self-directed retirement plans, and is a global leader in third-party administration of tax deferred and tax free investments. Often interviewed or cited by newspapers and financial magazines, such as *The Wall Street Journal and Business Week*, Entrust acts as agent for custodial banks with all uninvested funds in FDIC insured institutions.

Entrust, founded in 1981, has established 30 offices across the nation offering comprehensive services. Entrust also offers high quality educational programs, such as Continuing Education and Continuing Professional Education credit courses for CPAs, financial planners and realtors throughout the United States.

## Lectures

Bromma lectures to many types of organizations, speaking frequently at real estate conferences, real estate investor gatherings, retirement and financial planning organizations, and other related groups. He is interviewed or featured in numerous publications, such as *The Wall Street Journal* and *Business Week*.

### **Publications/Books**

- <u>Real Estate in IRAs and Keoghs, A Guide</u>
- <u>Real Estate Investments in Your Retirement Plan: A Guide</u>
- <u>Do Your Own Qualified Retirement Plan</u>
- How to Invest in Real Estate & Pay Little or No Taxes, McGraw-Hill, 2005

## Media

Bromma has appeared on many television and radio programs internationally, primarily discussing the diversification of assets in tax free and tax deferred environments. Media includes ABC-TV, Bloomberg TV, KABC, KNBC, KCBS, KJSL, KNBR, KRMS, FNN, ORF, WCIU-TV, WebFN and many others.

#### Education

- California State Polytechnic College, San Luis Obispo, CA Major in Architecture and Architectural Engineering
- San Francisco State University, CA Majors in Economics and Political Science
- Graduate school in Economics and Urban Policy Administration

#### Experience

- Federal Reserve Bank of San Francisco 1975, manager of EDP audit.
- Bank of California manager of Data Processing and Data Processing Operations Audit functions.
- Arthur Young and Company, 1979, General Auditor of the multi-bank holding company, Central Banking Systems, Inc.
- Bromma formed Consulting Associates, 1981. The firm concentrated on Bank Operations Consulting as well as mergers and acquisitions. Within two years had offices or affiliates in the San Francisco Bay area, Rosemont, Illinois, New York, San Antonio and Los Angeles.
- Bromma formed Entrust Administration, Inc. when Consulting Associates became involved in a hostile takeover. Headquartered in Beverly Hills, Entrust acquired California Pension Administrators and Consultants, Inc.
- In August 2001, Entrust Administration, Inc. established an alliance with IRA Resources, Inc. in Pacific Beach California.
- In September 2003, Bromma established Entrust Bank and Trust, in Concord, New Hampshire. EB&T is a
  privately held non-bank bank that provides trustee and custodial services throughout the United States,
  Commonwealth, territories and possessions.
- In October, 2003, Bromma Founded Entrust Europe G.m.b.H., a privately held stock corporation in Lichtenstein, which provides access to American special trust and insurance services in the European Community.