Fixer Jay Seminar

A Full Day Workshop of Quality Information and Education

Sponsored by the

Bay Area Wealth Builders Association

Seating is very limited – Register early to avoid disappointment

Who Should Attend and What You Can Expect to Learn

This seminar is especially suited for do-it-yourself investors. **Part-timers** and **"career-changers"** alike will benefit. Skilled mechanics, contractors, as well as folks who don't know a closet pole from a toilet plunger, will quickly find out where the serious money is made with fixer-upper houses and small apartments.

10 "POWERHOUSE" WEALTH TECHNIQUES

- * How to go about *finding properties* that earn you the most profit.
- * How to figure out exactly what to pay for income properties.
- * How to acquire properties (terms and conditions) to guarantee profits.
- * How to double property value and increase rents 50% in just two years.
- * How to set up your books so you double your normal tax shelter.
- ★ What you should fix to *maximize profits* how to figure all the costs.
- * How to *make profits* with zero inflation even in a bad economy.
- * How to bring in a *money partner* to speed-up your wealth.
- * How to *create extra profits* in addition to renting and selling with the right properties.
- ★ How to sell income properties for small, low down payments the highest price and double security.

What some others have said about Jay and this seminar:

"My good friend Fixer Jay is an expert when it comes to fixing-up run-down houses. Few investors earn more dollars per house than Jay. Seldom do I recommend investment seminars or teachers... but if fix-up is your goal, Jay can teach you."

— John Schaub, educator Sarasota, FL "What a seminar! Of all the seminars I've attended in the past 9 years, your Lake Tahoe seminar has been far and above the most down to-earth and practical.

We can use all the information you gave us. We couldn't be more satisfied. It didn't cost to attend your seminar – it paid!"

— Floyd S Marilyn O'Donnell Oklahoma City, OK "When I attended Jay's Fixer Camp, I didn't own any properties. Jay's seminar gave me the knowledge and confidence to invest with the best.

I have since acquired six different properties with 25 units. I couldn't have done this without Jay's handson experience that he shared with me."

> — Lewis Norton Santa Rosa, CA

Seminar Location

Best Western

Corte Madera Inn

56 Madera Boulevard Corte Madera, CA 94925 (Directly off Hwy. 101) 415-924-1502

Date & Time

Full Day Saturday, August 24th, 2002

> Registration is at 8:00am Workshop Class starts 8:30am and runs until 5:00pm

Seminar Pricing

Registration includes a one-year subscription to Jay's monthly newsletter "Trade Secrets."

Existing BAWB Members and Trade Secret subscribers (pre-registered only) \$129.00

All Others (including at-the-door) \$149.00

Registration

To register, simply use the attached registration coupon and submit via mail or fax. If you would like further information on the seminar, please visit the BAWB, "Bay Area Wealth Builders Association," online at: www.BAWB.info or call KJ Publishing at 1-800-722-2550.

Please Note: Seminar seating is limited and available on a first-come, first-served basis. Register early to guarantee vour seat. Fee covers one-day seminar and a classroom workbook to be handed out at the seminar. Students are responsible for their own meals, travel, and lodging.

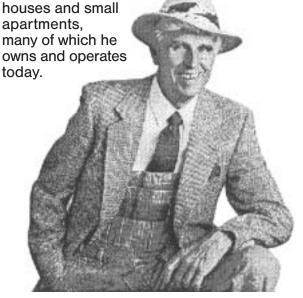
Fixer Jay Reveals His Trade Secrets

"Fixer Jay," as he is affectionately called by friends and real estate associates, has earned a small fortune buying and fixing up rundown houses that most investors simply glance at...then drive on by. The magic is adding value. Only a small percentage of do-it-vourself investors understand how quickly Jay's techniques build real estate wealth.

Fixer Jay began buying and fixing rundown houses as a part time job to earn extra income. At first, profits were small, but in just three short years, "fix-up" earnings were more than his regular paycheck.

In 1980 Jay quit his 23-year telephone iob to pursue "house fixing" full time. Three years later, his net worth soared past \$1,000,000. By the end of the 1980's, Jay had acquired and fixed-

up more than 200



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